

Nicholas Goodrich

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EDUCATION

Texas A&M University, Mays Business School College Station, Texas
Master of Business Administration – Emphasis in Finance December 2024

Brigham Young University – Idaho Rexburg, Idaho
Bachelor of Science in Financial Economics August 2020

EXPERIENCE

Shell Energy Solutions The Woodlands, Texas
Pricing Analyst August 2022 – July 2023

- Volunteered to take over a 4-year-old failing project and led a team of 6 to the successful migration of 4 departments' systems to a new application
- Took initiative by pricing deals on the side while in my previous role, which helped training with the team be more productive and less of a learning curve
- Successfully spearheaded a unique management team of 10 to a new pricing system which resulted in improved automation and ultimately lower costs for the company

Junior Pricing Analyst September 2020 – August 2022

- Accelerated company timeline for deal flow by 25% by restructuring our lines of communication within the first month of joining the team
- Managed the inflow of over 100 historical usage requests daily while resolving utility data errors which resulted in more contract opportunities for the company
- Executed intricate contracts containing up to 250,000 MWhs from clients to help streamline processes across all departments including risk trading and legal

Visual Basic Analysis Project September 2020

- Crafted a macro through VBA to verify that manually typed data was accurate which saved 8 employees an average of 1 to 2 hours a day
- Streamlined efficiency which led to more bids getting completed on time
- Adapted the meter accuracy macro to meet the needs of Sales and Pricing teams needs across 3 different systems

LEADERSHIP & INVOLVEMENT

The Church of Jesus Christ of Latter-Day Saints Tempe, Arizona
Full-time missionary August 2014 – August 2016

- Oversaw and managed 20 missionaries and grew service opportunities by 15%
- Learned to speak Spanish fluently within 3 months, while being immersed in the Hispanic culture
- Directed weekly trainings and meetings which increased community outreach by 10%
- Gathered monthly data and created presentations about mission goals that accurately identified the weaknesses and strengths of the team

SKILLS, ACTIVITIES & INTERESTS

Languages: Conversational and written proficiency in Spanish

Technical Skills: R-Studio, Visual Basic Analysis

Certifications & Training: Top 5% of 29 million people for LinkedIn Microsoft Excel Assessment

Activities: Local Youth Group Leader

Interests: Travel, Basketball, Running, Golf