Tareq M Qaraqi

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EDUCATION

Texas A&M University, Mays Business School — College Station, Texas
Master of Business Administration - "Recipient of Full-Time MBA Scholarship" — December 2024

The University of Texas at Dallas — Richardson, Texas
Bachelor of Science in Software Engineering — August 2021

EXPERIENCE

Qaraqi Group, LLC — Dallas, TX
Managing Member (Holdings Manager) — January 2020

- Established relationship with new suppliers for the energy solutions subsidiary, reducing COGS by 25% & forming a strategic partnership with former competitor
- Administered a successful merger & acquisition with partners, resulting in the market entry of newly developed online marketplace application that now leads over the United Arab Emirates online marketplace share
- Developed an operations strategy for market entry into previously untapped hospitality industry, leading to the establishment of a small-scale niche food industry business with first-year operating profits exceeding $50,000
- Guided energy solutions & oil refinement case studies to develop a focused business mission & vision, contributing to a well oriented business plan that increased shareholder confidence for further investment
- Conducted a risk/benefit analysis for the energy solutions subsidiary to establish an overseas office & relocate the c-suite to a more economically stable country to prevent business dissolution due to regulatory overreach

Industrial Power Units for Industry (IPU) — Dallas, TX
Project Manager — January 2021 – May 2023

- Managed the requirements compliance upgrade for internet & web systems, ensuring adherence to the compliance assessment & certification standards for Saudi Aramco project contracts, mitigating the risk of contract termination; valued at $300,000; due to non-compliance
- Oversaw the creation of a strategic project roadmap for the 2022 fiscal year in collaboration with cross-functional teams, contributing to the formulation of a roadmap that forecasts a 25% upsurge in revenue streams
- Collaborated with management teams to integrate Multi-Factor Authentication across various IPU systems assisting with security protocols to comply with new industry standards saving $30,000 on implementation
- Documented 5 structural documents for the IPU Management Tools allowing future adjustments & upgrades to the software

Industrial Power Units for Industry (IPU) — Dallas, TX
Operational Analyst — January 2020 – January 2021

- Initiated & led the compliance assessment to conduct system analysis, finding all vulnerabilities requiring revision to comply with new system criteria, allowing IPU to sustain currently ongoing projects valued at $3,000,000
- Directed the structural performance assessment, helping adjust & improve productivity by 30%, maximizing performance results of employees, & minimizing downtime of teams while eliminating system bottlenecks
- Developed IPU Management Tools to assist participating stakeholders with earning goals, compensation lists, assets/liabilities, team management, risk analysis, report management, & project timeline tracking
- Improved workflow & cross-functional collaborations workspace giving IPU a software suitable for their business model which led to saving $20,000 on outsourcing services

ABAT - General Trading Company — Los Angeles, CA
Content Manager — January 2017 – December 2019

- Organized strategic web design & implementation for a feasible marketing vision & introduced a new revenue stream from digital marketing increasing revenues by 15%
- Established marketing strategies for betterment of product marketability resulting in acquisition of 3 exclusive major contracts with top companies in the region

LEADERSHIP & INVOLVEMENT

Aggies in Business (AiB) — College Station, TX
Consultant — January 2024 - Current

Mays Pride — College Station, Texas
President - "Reorganized Mays MBA Pride as Mays Pride & obtained University recognition" — September 2023 – Current

UTDallas Riders Club — Richardson, Texas
Officer & Co-Founder — August 2017 – May 2019

SKILLS, ACTIVITIES & INTERESTS

Languages: Fluent in English; Native/Bilingual in Arabic & Russian; Elementary Proficiency in French
Technical Skills: CrystalBall; JMP; Microsoft Office; C++; Java; Python; RE-Tools; MIPs; Fusion360; Adobe Suite; Requirements Gathering & Documentation; Architecture, Testing, & Design Documentation; Jira
Certifications & Training: Business, Property, & Contracts Law
Interests: Entrepreneurship, Business Development, Technology, Domestic Policy, Foreign Policy, Law, Politics, Digital Marketing & Design