

# Lokesh Purohit

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## EDUCATION

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**Texas A&M University, Mays Business School**, College Station, Texas  
Master of Business Administration (May 2025)  
Master of Science in Analytics (STEM)

**Rajiv Gandhi Proudhyogiki Vishwavidyalaya**, Indore, M.P., India  
Bachelor of Engineering in Mechanical Engineering (May 2015)

## EXPERIENCE

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**Dell Technologies Inc.**, Austin, Texas

**Intern – Global Operations & Supply Chain** (May – Aug 2024)

- Evaluated AI solution providers for strategic partnerships by analyzing market needs, developing engagement strategies supported by data-driven and actionable insights in collaboration with product and engineering teams
- Recommended process improvements to reduce contract processing time for consumer and commercial solutions by 15% annually

**Hindustan Petroleum Corporation Limited (Fortune Global 500)**, Visakhapatnam, India

**Assistant Manager – Supply Chain, Operations & Integration** (Jul 2021 – Jun 2023)

- Honored with Outstanding Achievement Award for leading a team of 5 specialist divers and 2 technicians for high impact equipment restoration to ensure uninterrupted operation, resulting in savings of over \$30Mn.
- Led \$1.5Mn high visibility E2E project on time by heading 3 teams of ~350 contract workers and 5 engineers during COVID through efficient resource utilization and workflow management
- Executed personalized KPI development, KPI monitoring and enhanced risk assessment by focusing on emergent needs, generating cost reduction of ~\$250,000 in system sustainability
- Directed seamless end-to-end process integration of Asia's largest HGU 90 days before target through development of frameworks, SOPs, and risk matrix, increasing production capacity by 250%

**Senior Engineer – Supply Chain & Operations** (Apr 2019 – Jul 2021)

- Implemented descriptive analytics, designing methodology for reliability improvement, and implementing solutions by coordinating with multiple stakeholders thereby increasing reliability of system by 60%
- Designed cross-functional risk assessments through internal surveys, identifying key opportunities, driving data-backed initiatives for problem identification, achieving 20% reduction in cycle time

**Executive Engineer – Plant Operations** (Sep 2016 – Mar 2019)

- Managed contract developments, procurement and demand forecasting, optimizing inventory of 200+ items, leading to a cost savings of \$500,000

**Ojas Farms (Founder & Managing Director)**, Visakhapatnam, India (Sep 2018 – Aug 2020)

- Orchestrated end-to-end management of all operational facets by leading team of 8 employees, successfully transforming into profitable within 9 months and generating annual revenue of \$180,000
- Increased new consumer traffic by 50% over 3 months by conducting market research and competitor analysis and creating targeted advertising campaigns

## LEADERSHIP & ACTIVITIES

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- Teaching Assistant for Financial Valuation, providing support to faculty as well as to each student
- Pioneered a standardized skill development framework and mentored 10 entry-level engineers for onboarding.
- Led the HP Pathshala project, providing quality education to 90+ financially challenged students by organizing engagement sessions and managing a team of 8 educators and 3 project members.
- Executed largest employee engagement event, thereby getting mention in Limca Book of Records 2022 as a HP Yuvantage Core Committee member

## ADDITIONAL

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**Technical Skills:** Financial modeling, SAS, Python, SQL, JMP, Microsoft Office suite, Power BI, Maximo

**Activities:** MBA Consulting Club, HP Yuvantage, HP Pathshala, SAE India club member

**Interests:** Woodworking, sketching, teaching, anime