

Don Earl Stedham

dstedham@tamu.edu | (202)-603-4915 | [linkedin.com/in/donstedham](https://www.linkedin.com/in/donstedham)

EDUCATION

Texas A&M University, Mays Business School

Master of Business Administration, Finance

College Station, TX

December 2024

University of South Carolina, College of Arts and Sciences

Bachelor of Science, Chemistry

Columbia, SC

August 2020

EXPERIENCE

Apex Health Solutions

Financial Analyst, Network Operations, Corporate Finance

Houston, TX

June 2024-September 2024

- Conducted multi-vectored analyses to compare actual results against budgeted figures, identifying key cost drivers and areas for improvement leading to a 63% increase in efficiencies
- Directed comprehensive audit on a network of 30,000 stakeholders and prepared filings to ensure compliance with adequacy requirements in accordance with federal regulatory bodies
- Developed easily digestible Annual Operating Plan (AOP), using advanced Excel functions, for senior leadership this improved company efficiencies before the end-of-year board meetings
- Applied economic reasoning to diagnose departmental pain points and provide practical and scalable solutions to enhance operational efficiencies and consistency within reporting and practices
- Analyzed financial statements providing insight into profitability, liquidity, solvency, and cash flows

Fujifilm Diosynth Biotechnologies Texas, LLC

Associate Scientist, Downstream Process Development (DSPD)

College Station, TX

June 2022-July 2023

- Appointed team leader for 6 projects across 5 clients for planning and execution of complex laboratory experiments resulting in governmental qualification and market entry of a product
- Managed 11 groups of stakeholders to develop operations necessary to launch full-scale manufacturing operations and provide technical guidance based on risk, safeguarding client Investments totaling \$10.4M
- Spearheaded development of internal innovation projects which led to the creation of 2 commercially available platforms now in use by the firm

Novavax, Inc.

Research Associate, Downstream Process Development (DSPD)

Gaithersburg, MD

November 2020-May 2022

- Worked in high-pressure results-based environments during Operation Warp Speed in which the firm was granted \$1.6B by the Department of Health and Human Services in exchange for 100 million doses
- Recognized as the top performer of 2021 for excellence and dedication in vaccine development

LEADERSHIP & INVOLVEMENT

Aggies in Business (AiB)

Lead Consultant, McFerrin Center for Entrepreneurship

College Station, TX

January 2024-Present

- Lead a team of 3 interdisciplinary MBA consultants to create innovative financial and business solutions
- Audited financial statements, projected revenues, and crafted a business plan for an aviation start-up

Graduate and Professional Student Government

Senator & Advisor

College Station, TX

January 2024-Present

- Co-founded professional development event, Stand-out and Succeed (SOS), designed for master students

MBA Finance Club

President

College Station, TX

September 2023-Present

- Grew club membership 10X in the first semester by creating events targeted towards learning and connectivity with those in the financial industry, adding value for fellow students
- Established the current governing body structure and the leadership duties for each of the 3 officers
- Provides high-level leadership and direction for the club by setting new objectives on a weekly basis

SKILLS, CERTIFICATIONS, AWARDS, VOLUNTEERISM, & INTEREST

- Proficient in the use of the entire Microsoft Office suite of products, Java, Tableau, Power BI, and JMP
- An avid outdoorsman with significant backcountry experience spanning the continental United States
- Recipient of the Full-Time MBA Scholarship and the Peter Glen Anderson '84 Endowment