

# RAGHAVENDRA SUDHEER VASANTHAM

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## EDUCATION

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### Texas A&M University, Mays Business School

*Master of Business Administration (Finance)*

*Master of Science in Analytics (STEM)*

College Station, Texas

May 2025

May 2025

### Birla Institute of Technology & Science – Pilani

*Master of Engineering in Design Engineering*

Pilani, India

December 2011

### Acharya Nagarjuna University

*Bachelor of Technology in Mechanical Engineering*

Guntur, India

April 2009

## EXPERIENCE

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### PitchFact LLC

*Project Analyst Intern*

College Station, Texas

June 2024 – August 2024

- Assessed a client's investment performance in early-stage startups over six years, analyzing a \$2.5 million portfolio and designed a template to streamline future performance assessments.
- Streamlined the data acquisition process by implementing an automated system that efficiently aggregates data from startup founders, ensuring timely email updates to the PitchFact team and improving response time by 30%.

### Hero MotoCorp Ltd.

*Manager*

Jaipur, India

April 2021 – June 2023

- Built and led a 9-member data and analytics team, delivering insights and inputs to design and testing teams enabling the release of 10 new products in the fiscal year 2023
- Executed market research across 8 countries on 3 continents and provided strategic insights based on data analytics enabling entry into 3 new markets with existing products
- Managed an annual budget exceeding \$2 million, collaborating among engineering, finance, and purchase divisions
- Repurposed multiple depreciated assets for use in our manufacturing facility, resulting in savings of > \$100,000

*Associate Manager*

July 2017 – March 2021

- Established predictive analytics process, reducing product development time by 20% and prototype requirement by 50%
- Spearheaded testing activities and produced accurate technical documentation of all reports, aiding in the launch of the product to market five months ahead of the roadmap and leading to sales of 100 million units by 2021
- Implemented first-of-a-kind data aggregation technology, improving process efficiency by 30%, and increasing team capability based on competitive analysis and future growth areas.
- Increased investment in the analytics team from \$100K to \$500K through strategic capital budgeting and forecasting to expand the scope and capacity of the team from 3 to 7 projects per month

### Mahindra & Mahindra Ltd.

*Deputy Manager*

Chennai, India

November 2015 – July 2017

- Led testing of an updated engine, enabling the use of \$14M in inventory impacted by regulations change
- Enhanced testing efficiency by 40% through data analytics-driven process improvements, achieving national-level accreditation for the process

### TATA AutoComp Hendrickson Suspensions Pvt. Ltd.

*Senior Testing Engineer*

*Testing Engineer*

Pune, India

October 2014 – October 2015

March 2012 – October 2014

- Developed India's first and only rubber suspension, generating 20% of total revenue, acting as lead between client R&D and Hendrickson teams across India, the UK & US
- First in company history to be promoted under three years for a crucial role in bringing new products to market

## SKILLS & ACTIVITIES

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- Skills:** MS Excel, PowerPoint, Python, R, Tableau, Power BI, SQL, SAS, Crystal Ball, JMP
- Affiliations:** MBA Finance Club, Aggies in Business – Aggie Angel Network, Graduate Consulting Club
- Recipient of Texas A&M University Full-Time MBA scholarship
- Avid runner - coordinated and rallied colleagues to Airtel Delhi Half Marathon, a major marathon in India
- Traced the Indian peninsula on a motorcycle covering 5000 miles and 13 states in 21 days