

Johnathan Higgins

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EDUCATION

Texas A&M University, Mays Business School
Master of Business Administration

College Station, Texas
December 2023

University of Oklahoma
Bachelor of Business Administration in Finance and Management
GPA: 3.25/4.00

Norman, Oklahoma
December 2018

EXPERIENCE

EY Oklahoma City, Oklahoma
Business/Technology Consultant August 2020 - February 2022

- Implemented an ERM program by surveying middle management and interviewing C-Suite members with the Paycom C-Suite to unify organization goals of Enterprise Risk.
- Performed as an analyst in technological and financial audits by analyzing technology (Quarterly User Authentication Review, confirmation of software license, and financial reports) to verify that public companies' records were accurate. These publicly traded clients spanned real estate, oil, technology, and mining industries.
- Audited various financial statements for Blackstone Real Estate group as a part of their FY 21 audit and contributed to the waterfall and cash flow statement.

Plug Chargers LLC Oklahoma City, Oklahoma
Co-Founder & CFO April 2019 – July 2022

- Formed an environmentally conscious electronics company focused on keeping people charged while on the go by addressing people's inability to set a phone in a stadium, leveraging contacts in China, setup a supply chain with the help of clear freight to distribute our product mix to our different clients properly.
- Led the company by leveraging my professional network in multiple sectors such as C-Stores, Corporate Marketing, and Conventions. Worked with the CTO of Loves and CMO of American Fidelity to ensure quality products.
- Pivoted the company during Covid to manufacture Personal Protective Equipment to City, State, and Federal level clients by leveraging our contacts with OU medical and the State of Oklahoma. We set up a meeting with them via a connection with a gentleman who happened to be a lobbyist whom I met while playing basketball. An introduction with the CEO of OU medical and the head of PPE for the state of Oklahoma, and we landed both contracts.
- Led the group in charge of monthly/quarterly/ annual financials and did financial planning and analysis for each contract we landed which amounted to over 3.5 million in revenue for the 2021 fiscal year.

LEADERSHIP

Phi Gamma Delta Norman, Oklahoma
Rush Team Leader May 2017 - August 2017

- Managed a \$50,000 recruitment budget via Excel and correspondence with the board of governors for the recruitment team to plan events in multiple states.

Integrated Business Core, Price College of Business Norman, Oklahoma
Chief Financial Officer August 2016 - December 2016

- Founded a student-based company alongside 20 other students and was chosen by peers to become the CFO.
- Maintained financial records via Excel for the company and oversaw 5 team members keeping a daily inventory count and holding an accurate income statement, balance sheet, and statement of cash flows.
- We exceeded company sales goals of 1000 units by developing a sales strategy that accentuated our best presenters and involved every team member by pairing more engaging students with more introverted students. We then donated our profits which exceeded over 10,000 dollars, to Loveworks.

SKILLS, ACTIVITIES & INTERESTS

Technical Skills: Microsoft Office, Mainframe, Zoom, Auditboard, and Oracle

Relevant Coursework: Intro to Finance, Investments, Advanced Corporate Finance, Negotiation, Financial Intermediaries and Markets, Financial Data Modeling, Intermediate Accounting 1 & 2